



Physicians Pharmacy
ALLIANCESM

Increasing visibility and accountability in care

Who We Are

Physicians Pharmacy Alliance, Inc. ("PPA") is an integrated pharmacy services organization specifically focused on patient populations with high potential for poor outcomes due to complex medication regimens. We understand that chronically ill patients require a specialized approach to engage them both clinically and culturally that extends well beyond the walls of a physician's office or pharmacy window. We have proven results working with Medicaid, Medicare and ACO/PCMH programs caring for these challenging patients.

Today, alone, "Medicare beneficiaries with multiple chronic illnesses see an average of 13 different physicians, fill 50 different prescriptions per year, account for 76% of all hospital admissions and are 100 times more likely to have a preventable hospitalization." This reality creates great challenges for those charged with reducing costs while providing quality care.*

To assist you in meeting those challenges, PPA provides hands-on patient care that hinges on collaboration of payors, providers and caseworkers – to simplify complex regimens, provide real time interventions, identify gaps in care, monitor adherence and report therapeutic outcomes. We also empower patients with the tools and support they need to better manage their health and stay compliant with their medications.

Our proven methods of collaboration, hands-on support and provider interaction delivers significant improvements in adherence, outcomes and cost savings for this high-risk patient population.

Our Focus

COMPLEX PATIENT POPULATIONS

Caseworkers are often assigned the most difficult populations, which forces them to manage the ongoing cost with limited tools and visibility.

MEDICATION DISCREPANCIES

Prescription discrepancies are often the cause of hospital readmissions and increased costs for patient care.

PATIENT ADHERENCE

Lack of adherence to medications costs our health and economic system \$290 billion per year.

VISIBILITY OF TOTAL PATIENT CARE

PCPs and caseworkers have limited visibility into other physician's diagnoses or prescriptions for the patients they care for.

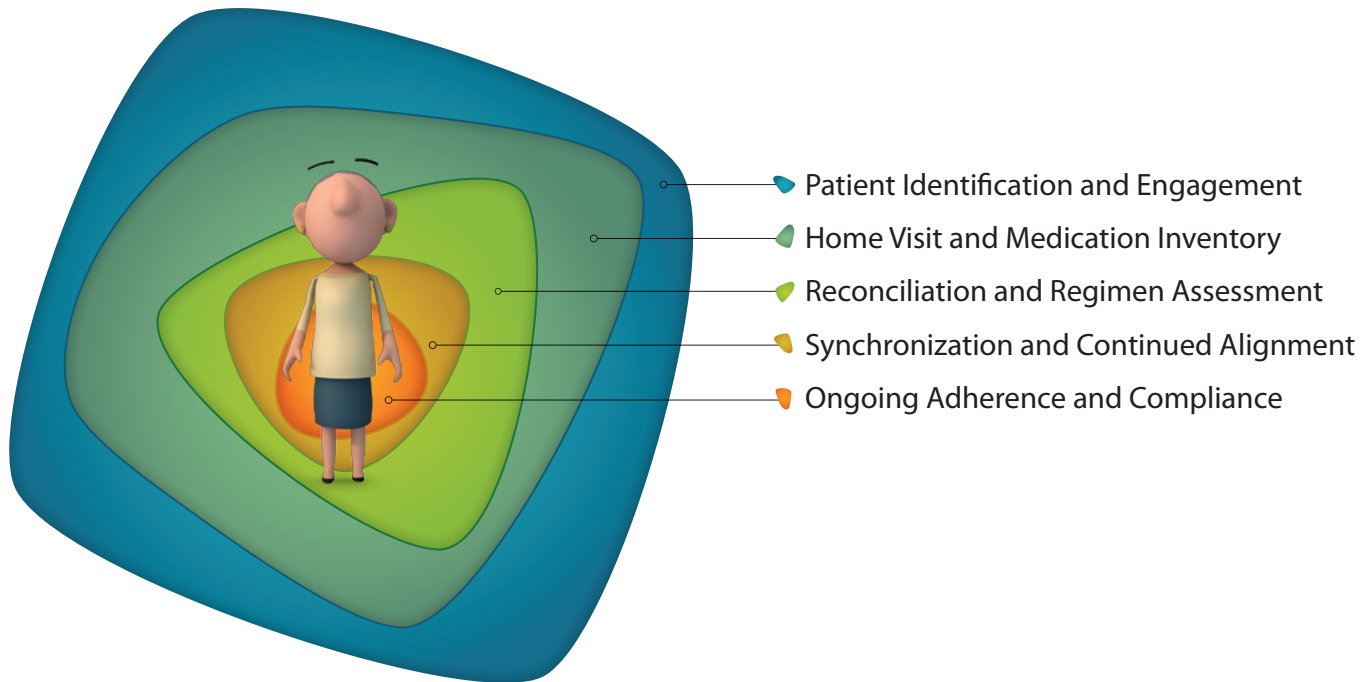
MEDICATION REDUNDANCY

Limited collaboration between caseworkers, providers and pharmacists often results in duplicate costs and gaps in care.

PATIENT SUPPORT

Access to care can be challenging for complex patients – and language barriers and cultural diversity can often lead to disparities in care.

Our Integrated Approach



How We Can Help Payors

IMPROVED ADHERENCE FOR REDUCED READMISSIONS

Data shows that a large portion of hospital readmissions is due to lack of medication adherence. The national adherence average is about 30% – PPA delivers a 50% improvement when working with complex populations, for an average adherence rate of 80%.

REDUCED DISCREPANCIES AND DUPLICATE THERAPIES

Complex patients see many providers, which can lead to duplicate prescriptions, discrepancies in the regimen and omissions in care. PPA reviews the full regimen with the provider to get the patient on track – and stay on track.

SIGNIFICANT COST SAVINGS

We meet the patient where they live – by assessing their environment and accounting for their medications. This hands-on approach generally identifies at least two unnecessary or duplicate therapies resulting from multiple providers or pharmacies – saving our clients \$2,000 per patient, per year.

HIGH-TOUCH PATIENT SUPPORT

Our deep understanding of patients with complex therapies and their unique challenges takes patient support to the next level. From helping patients and their caregivers with simple tools, providing culturally aligned education or coordinating ongoing therapy – we work directly with the patient and the care teams to drive improved outcomes.

COLLABORATION AND VISIBILITY

To combat the fragmentation in healthcare, we enable caseworkers, providers and clinical pharmacists to collaborate and connect through our industry-leading collaboration hub, providing the visibility to respond to issues before they become a problem. In addition, we collect valuable data to report your success in achieving HEDIS, NCQA and other required benchmarks.